Vision
MANCOSA’s vision is to be the leading distance education provider that is responsive to the evolving education and training needs of dynamic economies through a commitment to people, opportunity and quality.

Mission
MANCOSA endeavours to respond to the changing education demands of both public and private sectors in dynamic economies through the provision of innovative education.
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Principal’s Message

MANKOSA is proud to introduce you to its prestigious Graduate School of Business [GSB]. The Mankosa [GSB] is the leading international distance education business school in Africa which focuses on the development of the new age business leader.

The Mankosa [GSB] Master of Business Administration (MBA) degree is offered throughout the world with over 3000 graduates adding value to themselves, their organisations and their countries. The Mankosa [GSB] has a remarkable record of preparing its students for leadership and management positions.

Our graduates cover the entire spectrum of CEOs, executive directors, senior managers and entrepreneurs both in the public and private sectors. They occupy important positions throughout the world. Our global student community of professionals provide the platform for exceptional networking and business opportunities. Studying at the Mankosa [GSB] is a truly rewarding experience. Our students are our first priority. We commit ourselves to supporting our students every step of the way to ensure their success.

Our electronic learning technology platforms coupled with stimulating workshops and academic support take the distance out of distance learning. New technologies, redefined values and shifting customer demands are decisively changing and renewing the way businesses operate in the 21st century. Managers today need to be equipped with a range of skills to deal with the ever increasing complexity and uncertainty in both public and private sector organisations. The Mankosa [GSB] Postgraduate Programmes provides students with the skills to excel in management and leadership positions. Apart from the theoretical rigour, the programme ensures that students are exposed to new thinking in leadership; new developments in business; new paradigms in emerging markets on the global economy and the effects of technology on business.

The MBA degree programme ensures that students apply theory to practice and reflect on their current managerial experiences through project and problem-based approaches. Our goal is to transform our students into problem-solvers, team leaders and critical thinkers who make meaningful contributions to their organisations and society.

I am confident that you will find your experience at the Mankosa [GSB] exciting, rewarding and value-adding in both your career and organisation. We look forward to enrolling you onto our programmes.

Principal
Professor Y M Karodia
Board Member of Honoris United Universities
Most sought after degree by business professionals
A selection of Executive Education Short Learning Programmes are also offered to meet the requirements of professionals in both the private and public sectors. The Mancosa [GSB] features student engagement pods, an interactive auditorium, spacious seminar rooms, networking spaces, state-of-the-art teaching and learning technologies as well as an extensive reference library with access to a multitude of electronic resources to ensure that students are afforded the tools for development.

The eco-friendly Mancosa [GSB] facility is a pinnacle of modern and innovative architecture and has been designed in response to the multifaceted concern for global sustainability in business and industry. Local and international visitors agree that the Mancosa [GSB] is certainly an innovative green space that reduces eco-sins and stands out in the proverbial urban jungle. Since its inception, the Mancosa [GSB] has continued to be responsive to the changing management education needs of dynamic markets. Expansion opportunities and wider impact activities have been the fruitful outcome of its dedication and commitment towards providing high quality education that is driven by a student centric approach. During 2017, Mancosa [GSB] became a proud member of Honoris United Universities which is the first pan-African private higher education network committed to preparing and educating the next generation of African leaders and professionals who are able to impact regionally in a globalised world.

Collaborative intelligence, cultural agility and mobile mindsets and skills are at the heart of Honoris' vision of higher education. Honoris United Universities joins the expertise of its member institutions to create pan-regional profile graduates that are competitive in today’s fast-paced and demanding labor markets. Honoris United Universities gathers a community of 32000 students on 58 campuses, in 9 countries and 30 cities across Africa. More than 150 degrees are offered in the fields of Health Science, Engineering, IT, Business, Law, Architecture, Arts and Design, Media, Education and Political Science.

The Mancosa [GSB] situated in Durban, South Africa overlooks the bustling Durban sea port. It serves as an innovation hub for executive education and postgraduate management programmes, including the flagship Doctor of Business Administration Programme (DBA).
Registration and Accreditation

Quality management, accreditation, recognition and international comparability are key drivers ensuring MANCOSA students pursue globally relevant, accredited education.

QUALITY ASSURED

- MANCOSA is registered with the Department of Higher Education and Training (DHET), registration number 2000/HE07/003;

- MANCOSA programmes are accredited by the Higher Education Quality Committee (HEQC) of the Council on Higher Education (CHE); and

- MANCOSA programmes are recorded on the National Qualifications Framework (NQF) by the South African Qualifications Authority (SAQA).
AFFILIATIONS / PARTNERSHIPS

- Honoris United Universities (HUU)
- South African Business Schools Association (SABSA)
- Association of African Business Schools (AABS)
- National Association of Distance Education Organisations of South Africa (NADEOSA)
- European Foundation for Management and Development (EFMD)
- United Nations Academic Impact Initiative (UNAI)

INTERNATIONAL AND REGIONAL RECOGNITION

- Accredited by the Mauritius Tertiary Education Commission (TEC)
- Recognised by the Namibia Qualifications Authority (NQA)
- Registered with the Zambia Higher Education Authority (HEA)
- Accredited by the Malawi National Council for Higher Education (NCHE)
- Registered with the Eswatini Higher Education Council (ESHEC)
- Registered with the Botswana Qualifications Authority (BQA), registration number 04217

The Mancosa Graduate School of Business has strong academic links with higher education institutions throughout the world.
Why Choose Mancosa [GSB]

- Develops competitive and career-centred skills;
- Provides an intellectually stimulating environment;
- Connects students to a global gateway of knowledge; and
- Offers programmes that are responsive to regional, national and international needs.

Flexibility

Studying through distance learning means that there is little disruption to your personal life and full-time work schedule. The Mancosa [GSB] programmes enable students to be flexible in approaching their studies. Should your work require extensive travel and extended working hours, the Mancosa [GSB]'s distance learning programmes are ideally suited for you.
Affordability and Accessibility

The Mancosa [GSB] is committed to providing affordable access to higher education through the provision of accredited and quality management programmes.

Interactive

The use of a range of teaching methods including formal lectures, case studies, group-work and self-study exercises are core to the success of the programmes. These methods help to build skills and competencies which develop students’ managerial capabilities.

Overall Experience

The Mancosa [GSB] programmes are designed and structured to stimulate you intellectually. The rigour of the programmes and the effort required to complete them successfully will ensure that you acquire the knowledge, skills and abilities to face the challenges of the business world. Optional international study tours are offered to enrich the MBA programme.

“We are the result of our hard work. Our passion for what we do makes us leaders in our sector.”

Unlock your entrepreneurial spirit
The proliferation of knowledge in the 21st century, driven by technological advancements and new communication vehicles, has fundamentally altered the manner in which organisations strive to remain sustainable and competitive.

Crafting strategies that are responsive to the global landscape, whilst still catering to the political, economic and social demands of the local environment requires a new breed of management and visionary leadership.

Resource-rich countries such as Brazil, Russia, India, China and South Africa (BRICS) have the potential to drive global economic growth across vast regions of both the developing and developed worlds.

However, the trajectory and pace of this growth is dependent on the extent to which managers and leaders are able to meet the unique challenges and complexities of organisations that operate in dynamic markets.

The Mancosa [GSB] Postgraduate Programmes instil in students an in-depth understanding of the forces shaping business developments in dynamic markets and fosters the leadership skills that are necessary to support and grow organisations that are at different stages of growth.

Students acquire knowledge, skills and competencies to manage organisations in developing countries through a series of well-planned learning experiences and interventions.

The result of this co-ordinated approach is a 21st century MANCOSA graduate who is equipped to excel in a demanding management and leadership position, both locally and abroad.
The Mancosa [GSB] Postgraduate Programmes focus on:

- Strong ethical standards in business and management applications;
- Participative management practices to foster teamwork;
- Environmental management in business to ensure sustainability for later generations;
- Multi-disciplinary perspectives to problem solving;
- An international study tour that integrates both theory and practice, and provides an enriching global learning experience;
- Developing graduates for the global labour market.

Reasons why students choose our Postgraduate Programmes

- Academic faculty is drawn from both academia and industry which ensures teaching that is informed by both the latest business research and experience from the work place;
- Allows you networking opportunities and attracts talented individuals from various industries throughout Africa;
- The course work schedule is flexible which ensures that it caters for persons with a busy work schedule allowing you to study at your own pace and time;
- Recognised and/or accredited in the SADC region;
- MANCOSA is Southern Africa’s leading distance Higher Education Provider;
- The exclusivity of our postgraduate programmes creates the platform for career advancement and increased earning potential; and
- International recognition and accreditation.
The Mancosa [GSB] Postgraduate Programmes

Provide graduates from non-business backgrounds the opportunity to increase their practical knowledge of business and enhance their strategic focus in a number of business disciplines:

- Develop analytical thinkers and problem-solvers who are able to operate in a local and global environment;
- Allow students to reflect on management practice through problem-based and project-based activities;
- Explore cutting-edge management theories and models to develop new business solutions and effective leadership approaches;
- Enable students to acquire entrepreneurial skills to undertake new ventures;
- Improve career mobility and enables students to work in a range of industries;
- Provide opportunities to network and establish communities of practice;
- Enable students to study from various parts of the world;
- Utilise a diverse range of content and action-based teaching methods to ensure individual and organisational learning; and
- Offer students the flexibility to study with minimal disruption to their personal and professional life.

Our MBA programme will provide graduates with comprehensive and advanced theoretical knowledge and applied skills in the key areas of business and management.
Academic Support

**Module Guides**

Module guides include prescribed and recommended readings, practical assignments, assessment activities and case studies. In addition, textbooks are prescribed to supplement these readings. Electronic versions of the module guides will be available on request. All the readings, assignments, journal articles etc will be found on the mancosa.connect.

**Academic Support**

The Mancosa [GSB] academic faculty have industry experience and expertise to ensure that students receive continuous support and guidance. Full-time academics are appointed in the various support centres to provide face-to-face, telephonic and email support to students. In addition to this, students will have access to online learning material, discussion forum, webinar between students and lecturers.

**Library and Electronic Resources**

MANCOSA has fully-equipped reference libraries in Durban, Johannesburg, Cape Town and Resource Centres in the other regions. All MANCOSA students have free access to the latest online research and journal articles via EBSCO Host, Emerald and SABINET.

**Student Services**

Students are provided with comprehensive support on all aspects relating to their studies. The student portal (www.mymancosa.com) provides all registered students with a range of academic support and information.

Member Institution of Honoris United Universities
International Study Tours

*International study tours are organised during the year.*

*The objectives of the study tours are to:*

Learn about the institutional, political, cultural, socio-economic and business environment specific to the country;

- Gain exposure to a variety of sectors and functions and apply such knowledge to the relevant sectors in your country;
- Apply MBA theory and skills to real international business issues;
- Network with business leaders, fellow delegates, international students and the public from the host nation; and
- Provide an opportunity for business leaders and future researchers to develop an appreciation and understanding of the global economy.

*An MBA For Forward Thinkers*
Profile of The Mancosa [GSB]
MBA Student Population

The Mancosa [GSB] can be regarded as a truly international Graduate School of Business and registers MBA students from various African countries including Botswana, Kenya, Malawi, Mauritius, Mozambique Namibia, South Africa, South Sudan, Swaziland, Zambia, Lesotho and Zimbabwe. The Mancosa [GSB], Master of Business Administration remains one of the most popular MBA degrees in many parts of the world.

The key of success
Where do the Mancosa [GSB] MBA students come from?

The Mancosa [GSB] attracts students from a wide range of sectors. Students attain considerable benefit by networking and sharing ideas and experiences from each other through various sectors including: Real Estate, Healthcare, Legal Services, Pharmaceuticals, Marketing/Media, Public Sector, Financial Services, Energy, FMCG/Retail, Information and Communications Technology (ICT) and Education.
3 PROGRAMMES
• Masters
MASTER OF
Business Administration
Programme Description
The MANCOSA Master of Business Administration (MBA) is a postgraduate programme designed to produce forward thinking managers and leaders who are prepared for business and industry in the context of emerging and dynamic markets. The MBA will provide graduates with comprehensive and advanced theoretical knowledge and applied skills in the key areas of business and management.

In a global environment where the need to understand and operate in a context of global socio-political and economic realities, MANCOSA MBA graduates are well placed to assume leadership and transformative roles, thus driving corporate and socio-economic imperatives. The programme provides students with the tools to employ innovative and strategic approaches to management within organisations in the context of a rapidly changing and information-rich global marketplace.

Career Opportunities
- Management Consultant
- Senior Analyst
- Senior Manager
- Corporate Executive
- Entrepreneur

Programme Structure
In year one, students must complete four core modules in Semester one and four core modules in Semester two. In year two students choose one elective and complete a dissertation.

Duration: 18 Months
Year: 1
Semester One
- Human Resources Development
- Information and Knowledge Management
- Strategic Marketing Management
- Operations Management

Semester Two
- Managerial Economics
- Financial Management
- Research and Quantitative Methods
- Corporate Strategy

Year: 2
Semester One
Elective: Choose One Of The Following Electives
- Strategic Project Management
- Entrepreneurship
- Healthcare Management
- Leadership
- Supply Chain Management
- Environmental Management
- Change Management
- Dissertation

Programme Outcomes
For the programme outcomes and further details regarding the programme please email:
mba@mancosa.co.za

Mode of Delivery
This Programme is offered through supported distance and online modes.

Admission Requirements
Minimum admission requirements for the MBA degree is a relevant Honours Degree or a relevant Postgraduate Diploma. It is possible to gain entry to the programme on the basis of Recognition of Prior Learning (RPL). For further information on this alternative route, please contact a student advisor.

Articulation
This programme allows for articulation to the Doctor of Business Administration (DBA) degree offered by MANCOSA or other cognate NQF level 10 doctoral degree, offered both locally and internationally.

Who Should Apply?
The MANCOSA MBA programme is targeted at students in managerial and leadership positions and those aspiring to these positions who wish to improve or develop their knowledge and competencies in management and leadership in a business environment administration skills.
MASTER OF

Public Administration
Programme Description

The Master of Public Administration (MPA) degree is a highly sought after programme providing postgraduate training for employees in the public sector, quasi-autonomous organisations and non-government organisation (NGO) sectors. The MPA programme offers students a wealth of relevant knowledge and skills required in a rapidly developing African continent. The MPA programme is varied in its content and style and is academically challenging and stimulating as an NQF level 9 qualification.

Career Opportunities

• Senior Public Officials
• Municipal Managers
• City Managers
• Parliamentary Officials
• Managers in Quasi-autonomous Institutions

Programme Structure

In year one, students must complete three core modules in semester one and three core modules in semester two. In year two, students choose one elective and complete a dissertation.

Duration: 18 Months

Year: 1

Semester One

• Public Policy Development Analysis
• Research Methodology and Applied Statistical Techniques
• Strategic Public Sector Governance

Semester Two

• Public Administration and Development Management Theory
• Advanced Financial Management in the Public Sector
• Programme Planning and Project Management

Year: 2

Semester One

Elective: Choose One Of The Following Electives

• Public Sector Leadership and Change Management
• Professional Ethics for Public Service Managers
• Development Economics
• Human Resource Management in the Public Sector
• Sustainability and Disaster Management
• Dissertation

Programme Outcomes

For the programme outcomes and further details regarding the programme please email: postgrad@mancosa.co.za

Mode of Delivery

This programme is offered through supported distance learning.

Admission Requirements

Minimum admission requirements for the MPA programme is a relevant Bachelor Honours Degree or a relevant Postgraduate Diploma. It is possible to gain entry to the programme on the basis of Recognition of Prior Learning (RPL). For further information on this alternative route, please contact a student advisor.

Articulation

This programme allows for articulation to the Doctor of Business Administration (DBA) degree offered by MANCOSA or other cognate NQF level 10 doctoral degree, offered both locally and internationally.

Who Should Apply?

• Candidates who have completed a Bachelor of Public Administration Degree and a Bachelor Public Administration Honours or equivalent who wish to acquire advanced public administration skills.
MASTER OF

Commerce
Programme Description

The Master of Commerce (MCom) degree is an intellectually stimulating and rewarding, research-based, postgraduate programme. The primary purpose of the programme is to educate and train researchers who can contribute to the development of knowledge.

Through producing a dissertation under supervision, MCom students must be able to reflect critically on theory and its application in practice by accurately framing problems, asking interesting and important questions, as well as formulating appropriate strategies for investigating these questions. The programme is also designed to equip students with the ability conduct, evaluate and communicate outcomes of research, with a high degree of competence.

Career Opportunities

- Management Consultant
- Senior Manager
- Entrepreneur
- Senior Analyst
- Corporate Executive
- Academic

Programme Outcomes

For the programme outcomes and further details regarding the programme please email: postgrad@mancosa.co.za

Mode of Delivery

This programme is offered through online supported and supervised distance learning.

Articulation

The programme allows for articulation to the Doctor of Business Administration (DBA) degree offered by MANCOSA as well as a Doctor of Commerce (DCom) degree, a Doctor of Philosophy degree, or other cognate NQF level 10 doctoral degree, offered both locally and internationally.

Programme Structure

Duration: 1 Year

- Dissertation

Admission Requirements

- Prospective students must hold an Bachelor Honour’s Degree in Commerce (NQF Level 8) or a Postgraduate Diploma (NQF level 8) from an accredited institution or a SAQA equivalent qualification.
- Have a minimum of five (5) years working experience, of which two years should be at a supervisory/managerial capacity in the public sector, or related sector.
- Be at least 25 years of age.
- Write a personal letter of motivation written by the applicant.
- Submit letters of recommendation from the applicant’s employer, where relevant.
- Submit proof of scholarly achievements as evidenced from publications, technical reports, monographs etc.

Who Should Apply?

- Managers who are seeking senior leadership positions.
- Managers who are seeking to develop their skill and ability to solve complex problems in the public and private sectors.
- Aspiring entrepreneurs who are seeking a better understanding of markets and products.
- Aspiring academics Honours or equivalent who wish to acquire advanced public administration skills.
9 PROGRAMMES
• Postgraduate Diplomas
• Honours
Postgraduate Diploma in
Business Management

Member Institution of Honoris United Universities

NQF Level 8
SAQA ID 84947
Credits 120
Programme Description

The complexities of the global business environment dictate that the management of businesses is never a linear process. Business managers are constantly required to adapt and innovate at a rapid pace in order to remain competitive. The Postgraduate Diploma in Business Management is a one year postgraduate programme that provides students with advanced knowledge, skills and competencies in the key functional areas of business management. This programme ensures that students are able to apply their management competencies to the complex and changing business environment in order to drive organisational sustainability and growth. Upon completion of this programme, students will be able to make informed decisions at middle and senior levels of management. This programme equips students with the necessary skills and advanced knowledge to be successful managers and leaders in the challenging and diverse environments in which they find themselves.

Career Opportunities

- Business Manager
- Business Consultant
- Entrepreneurs
- Business Analyst
- Business Strategist

Programme Outcomes

For the programme outcomes and further details regarding the programme please email: postgrad@mancosa.co.za

Programme Structure

All students must complete four core modules in the first semester. In semester two, students must complete three core modules in addition to one module chosen from a set of electives.

Duration: 1 Year

Semester One
- Human Resource Development
- Strategic Marketing Management
- Information and Knowledge Management
- Operations Management

Semester Two
- Accounting and Financial Management
- Organisational Behaviour
- Strategic Management

Elective: Choose One Of The Following Electives
- Entrepreneurship
- Managerial Economics
- Business Ethics
- Advanced Project Management

Mode of Delivery

This programme is offered through online supported distance learning. Assessments include assignments, examinations and projects.

Admission Requirements

The minimum entry requirement is an appropriate Bachelor’s Degree or appropriate Advanced Diploma. It is possible to gain entry to the programme on the basis of Recognition of Prior Learning (RPL). For further information on this alternative route, please contact a student advisor.

Articulation

Completion of a Postgraduate Diploma meets the minimum entry requirement for admission to a cognate Master’s Degree usually in the area of specialisation of the Postgraduate Diploma.

Who Should Apply?

- Individuals whose position require integrated knowledge in the areas of business management.
- Entrepreneurs who can adopt effective strategies and pursue business opportunities.

For the programme outcomes and further details regarding the programme please email: postgrad@mancosa.co.za
Postgraduate Diploma in

Risk Management

Member Institution of Honoris United Universities
Programme Description
This programme is designed to provide students with a solid understanding of the fundamental risk management theories, techniques and practices. It also provides a balance of theoretical and practical aspects of risk management. The programme is developed to equip students with the requisite skills necessary to pursue postgraduate study in the field of risk management by developing their ability to grasp and solve complex problems, while maintaining a holistic approach to risk management in organisations.

Career Opportunities
- Risk Control Officer
- Risk Management Consultant
- Risk Manager
- Compliance Manager
- Enterprise Risk Management Consultant

Programme Outcomes
For the programme outcomes and further details regarding the programme please email: postgrad@mancosa.co.za

Mode of Delivery
This programme is offered through supported distance learning. Assessments include assignments and examinations.

Programme Structure
All students must complete four core modules in the first semester and 4 core modules in the second semester.

Duration: 1 Year
Semester One
- Risk Management Framework and Measuring
- Risk Modelling
- Corporate Governance, Ethics and Risk
- Introduction to Risk Management

Semester Two
- Strategic Management
- Auditing for Risk
- Corporate Risk Management
- Project Communication and Risk Management

Admission Requirements
This programme is offered through online supported distance learning. Assessments include assignments, examinations and projects.

Articulation
Completion of a Postgraduate Diploma meets the minimum entry requirement for admission to a cognate Master's Degree usually in the area of specialisation of the Postgraduate Diploma.

Who Should Apply?
The programme is directed at those with existing vocational qualifications, wishing to gain entry into postgraduate study, as well as those with technical qualifications seeking to enter into management positions. Graduates will develop the skills required to effectively perform key risk management tasks. Through coursework, the programme will build skills by taking a holistic approach and covering the core components in risk management.
Postgraduate Diploma in
Family Business Management
Programme Description

The Postgraduate Diploma in Family Business Management is directed at enabling students with cognate undergraduate qualifications and relevant qualifications to further develop their functional and strategic competencies in the field of family business management. With a specialised focus in mind, the programme strives to develop the knowledge and skills of students within the field of family business management. The programme will provide a foundation for further postgraduate study in management.

Career Opportunities

- Junior Manager within a Family Business
- Assistant Manager within a Family Business
- Senior Manager within a Family Business

Programme Outcomes

This programme is offered through online supported distance learning. Assessments include assignments, examinations and projects.

Programme Structure

Duration: 1 Year

Semester One
- Human Resource Management
- Technology and Information Management
- Marketing Management
- Business Fundamentals of Family Enterprises

Semester Two
- Organisational Behaviour
- Accounting and Financial Management
- Governance and Professionalisation
- Strategic Planning and Transgenerational Entrepreneurship

Mode of Delivery

This programme is offered through distance learning. Applicants can enquire about additional support classes.

Admission Requirements

The minimum entry requirement is an appropriate Bachelor’s Degree or appropriate Advanced Diploma. It is possible to gain entry to the programme on the basis of Recognition of Prior Learning (RPL). For further information on this alternative route, please contact a student consultant.

Articulation

The programme allows for articulation to MANCOSA’s Master of Business Administration Degree (MBA) or cognate qualifications and MBA’s or Master’s Degrees offered at other higher education institutions, both locally and internationally.

Who Should Apply?

The programme is designed for young business leaders of family businesses who intend to manage their business or for individuals who aspire to work in family businesses. The envisaged target audience for this programme are those occupying middle and senior positions within family businesses as well as those who have completed a cognate Bachelor’s or equivalent qualification.
Postgraduate Diploma in

Project Management

NQF Level 8
SAQA ID 62110
Credits 120
Programme Description

The Postgraduate Diploma in Project Management is a one year specialised programme that enables students to develop an advanced understanding of concepts, approaches and tools relevant to the field of project management. Project management impacts directly on the growth and advancement of most modern organisations and is a much-sought-after qualification.

The programme enhances the capacity of managers to improve production and service delivery thereby contributing to organisational effectiveness. The programme also provides for the attainment of quantitative skills in Project Finance and Project Management.

Career Opportunities

- Project Manager
- Project Co-ordinator
- Projects Specialist
- Project Management Consultant
- Operations Manager

Programme Outcomes

For the programme outcomes and further details regarding the programme please email: postgrad@mancosa.co.za

Programme Structure

Students must complete all four modules in semester one and all four modules in semester two.

Duration: Year 1

Semester One
- Project Scope and Scheduling
- Project Resource and Procurement Management
- Project Risk Management
- Advanced Project Management

Semester Two
- Project Stakeholder and Communication Management
- Project Financial Management
- Project Quality Management
- Project Applied Technology

Mode of Delivery

This programme is offered through supported distance learning. Assessments include assignments and examinations.

Admission Requirements

The minimum entry requirement is an appropriate Bachelor’s Degree or appropriate Advanced Diploma. It is possible to gain entry to the programme on the basis of Recognition of Prior Learning (RPL). For further information on this alternative route, please contact a student advisor.

Articulation

Completion of a Postgraduate Diploma meets the minimum entry requirement for admission to a cognate Master’s Degree usually in the area of specialisation of the Postgraduate Diploma.

Who Should Apply?

- Individuals who are involved in project management and are able to manage people towards the accomplishment of common goals.
- Aspirant project managers whose positions require them to plan and complete projects within optimal time and budget constraints.
Bachelor of

Business Administration Honours
Programme Description

The Bachelor of Business Administration Honours programme provides an opportunity for students to pursue their business management education to postgraduate level. It also affords the student an opportunity to continue with a cognate progression into the field of management. This programme is designed for graduates and professionals from a wide range of business contexts and backgrounds who wish to productively participate in the challenges of 21st century management.

The programme is intended to provide students with higher level management skills and knowledge of management frameworks, theories and tools and to employ these effectively to make a real difference in their work places. The Bachelor of Business Administration Honours builds on the foundational knowledge and equips students with the strategic skills and knowledge essential for managing the key areas of organisations: accounting, human resource management, marketing, strategy and operations management.

Career Opportunities

- Business Manager
- Entrepreneur
- Marketing Executive
- Business Strategist
- Business Consultant
- Retail Manager

Programme Outcomes

For the programme outcomes and further details regarding the programme please email: postgrad@mancosa.co.za

Programme Structure

All students must complete four core modules in the first semester. In semester two, students must complete a research report and two core modules.

Duration: 1 Year

Semester One
- Contemporary Human Resource Management
- Marketing Management
- Corporate and Business Strategy
- Quantitative Methods and Business Research Methodology

Semester Two
- Operations and Supply Chain Management
- Accounting and Financial Management
- Guidelines to writing a Research Project

Mode of Delivery

This programme is offered through supported distance learning. Assessments include assignments, examinations and projects.

Admission Requirements

The minimum entry requirement is an appropriate Bachelor’s Degree or appropriate Advanced Diploma. It is possible to gain entry to the programme on the basis of Recognition of Prior Learning (RPL). For further information on this alternative route, please contact a student advisor.

Articulation

Completion of a Bachelor Honours Degree meets the minimum entry requirement for admission to a cognate Master’s Degree. Entry into a Master’s Degree programme is usually in the area of specialisation of the Bachelor Honours Degree.

Who Should Apply?

- Those who have completed a Bachelor of Business Administration degree and wish to acquire advanced knowledge and skills in business management and administration.
- Managers of businesses, individuals aspiring towards a career in management.
Bachelor of Commerce Honours in

Human Resource Management
**Programme Description**

Professionals in the human resource field are vital elements in the success of any organisation. Acquiring, retaining and motivating the right talent is critical to the successful attainment of organisational goals and objectives – especially in economies that suffer from scarce and critical skills shortages. Today’s workplaces include multiple cultures, languages, and attitudes, all of which are intricately linked and influenced by perspectives that are naturally more extensive and difficult to recognise.

As the forces of globalisation begin to influence business decisions, human resource practitioners are increasingly expected to be able to respond to the needs of local and expatriate employees in order to achieve global workplace effectiveness. The Bachelor of Commerce Honours in Human Resource Management is a one year postgraduate degree that equips students with skills and knowledge to occupy middle to senior management positions. The programme is also aimed at providing the student with an understanding and working application of the principles essential to the effective management of organisations, with specialisation in the human resource function.

**Career Opportunities**

- Human Resource Consultant
- Human Resource Strategist
- Human Resource Business Partner
- Labour Relations Officer
- Human Resource Manager

**Programme Outcomes**

For the programme outcomes and further details regarding the programme please email: postgrad@mancosa.co.za

**Programme Structure**

All students must complete four core modules in the first semester. In semester two, students must complete a research report and two core modules.

**Duration: 1 Year**

**Semester One**

- Organisational Psychology
- Labour Law
- Research Methodology
- Strategic Training and Development

**Semester Two**

- Employment Relations
- Strategic Human Resource Management
- Guidelines to writing a Research Project

**Mode of Delivery**

This programme is offered through supported distance learning. Assessments include assignments, examinations and projects.

**Admission Requirements**

The minimum entry requirement is an appropriate Bachelor’s Degree or appropriate Advanced Diploma. It is possible to gain entry to the programme on the basis of Recognition of Prior Learning (RPL). For further information on this alternative route, please contact a student advisor.

**Articulation**

Completion of a Bachelor Honours Degree meets the minimum entry requirement for admission to a cognate Master’s Degree. Entry into a Master’s Degree programme is usually in the area of specialisation of the Bachelor Honours Degree.

**Who Should Apply?**

Graduates who have completed a Bachelor of Commerce degree and wish to acquire advanced knowledge and skills in human resource management.
Bachelor of Commerce Honours in
Marketing Management
**Programme Description**

The extent to which most organisations are able to survive and thrive depends largely on the success of their marketing strategy. The market, organisation and consumer environment have evolved to the point where companies can no longer be complacent in their strategies, thinking, and attitude towards staff, competitors and consumers, pace to the market and product development. In order for marketing managers to be effective and stay ahead of competitors, they will need to understand the critical aspects in marketing and how each area influences the other and the resulting impact on the marketing and business strategy and consumer behaviour.

The Bachelor of Commerce Honours in Marketing Management is a one year postgraduate programme that provides in-depth knowledge on marketing management. Effective marketing management makes use of business and market intelligence to meet the ever increasing demands of discerning consumers which impacts on every aspect of a business, from product development and communications to events management and advertising.

**Career Opportunities**

- Advertising Manager
- Marketing Manager
- Marketing Researcher
- Sales Manager
- Brand/Advertising Manager

**Programme Outcomes**

For the programme outcomes and further details regarding the programme please email: postgrad@mancosa.co.za

**Programme Structure**

All students must complete four core modules in the first semester. In semester two, students must complete a research report in addition to two modules chosen from a set of electives.

**Duration: 1 Year**

**Semester One**
- Advanced Strategic Marketing Management
- Services Marketing
- Marketing Research
- Research Methodology

**Semester Two**
- International Marketing
- Strategic Marketing Communications
- Guidelines to writing a Research Project

**Mode of Delivery**

This programme is offered through supported distance learning. Assessments include assignments, examinations and projects.

**Admission Requirements**

The minimum entry requirement is an appropriate Bachelor’s Degree or appropriate Advanced Diploma. It is possible to gain entry to the programme on the basis of Recognition of Prior Learning (RPL). For further information on this alternative route, please contact a student advisor.

**Articulation**

Completion of a Bachelor Honours Degree meets the minimum entry requirement for admission to a cognate Master’s Degree. Entry into a Master’s Degree programme is usually in the area of specialisation of the Bachelor Honours Degree.

**Who Should Apply?**

Graduates who have completed a Bachelor of Commerce degree and wish to obtain advanced knowledge in the field of marketing management.
Bachelor of Commerce Honours in
Supply Chain Management
Programme Description

Supply chain management is a fast-growing and widely impactful discipline that has consistently been identified as a critical skill, both locally and within a global context. The Bachelor of Commerce Honours in Supply Chain Management is a one year postgraduate programme that provides students with an in-depth understanding of the core functions within supply chain management.

This programme provides advanced level knowledge and skills to prepare students to function and manage within complex supply chain environments. The analysis and critical application of advanced theories and concepts within supply chain management form the basis of this programme. The programme also provides a firm grounding for students to pursue further postgraduate research.

Career Opportunities

- Supply Chain Manager
- Logistics Manager
- Commodity Analyst
- Supply Chain Analyst
- Procurement Manager
- Warehouse Manager

Programme Outcomes

For the programme outcomes and further details regarding the programme please email: postgrad@mancosa.co.za

Programme Structure

All students must complete four core modules in the first semester. In semester two, students must complete a research report and a core module. In addition, they must choose one elective.

Duration: 1 Year

Semester One

- Strategic Supply Chain Management
- Procurement and Supply Management
- Operations Management
- Research Methodology

Semester Two

- Logistics and Transport Management
- Supply Chain Risk Management
- Guidelines to writing a Research Project

Mode of Delivery

This programme is offered through supported distance learning. Assessments include assignments, examinations and projects.

Admission Requirements

The minimum entry requirement is an appropriate Bachelor’s Degree or appropriate Advanced Diploma. It is possible to gain entry to the programme on the basis of Recognition of Prior Learning (RPL). For further information on this alternative route, please contact a student advisor.

Articulation

Completion of a Bachelor Honours Degree meets the minimum entry requirement for admission to a cognate Master’s Degree. Entry into a Master’s Degree programme is usually in the area of specialisation of the Bachelor Honours Degree.

Who Should Apply?

- Those who have completed a Bachelor of Commerce Degree and wish to obtain advanced knowledge in supply chain management.
- Managers who are currently in employment within the supply chain function.
Bachelor of
Public Administration Honours
**Programme Description**

The economic and social progress of society is largely dependent on the effectiveness of its public administration. Globally, the domain of public administration has witnessed a heightened focus on service delivery, governance, accountability, transparency and reporting. In order to meet these challenges, governments have widened their search for ethical and effective public administrators.

These individuals are expected to handle matters arising from a diverse society, excel at community service goals, promote constructive civic and social engagement and most importantly, provide leadership, service and lifelong learning to the larger community. The Bachelor of Public Administration Honours is a one year postgraduate programme aimed at students who have completed the relevant first degree and who intend to consolidate and strengthen their expertise in the field of Public Administration.

This programme is pivotal to the development of research capacity in the methodology and techniques of Public Administration. The programme also focuses on equipping students with a sound understanding of organisational strategy, structure, systems and organisational culture.

**Career Opportunities**

- Public Officials
- City Managers
- Municipal Managers
- Managers in Quasi-autonomous institutions

**Programme Outcomes**

For the programme outcomes and further details regarding the programme please email: postgrad@mancosa.co.za

**Programme Structure**

All students must complete four core modules in the first semester. In semester two, students must complete a research report in addition to two modules chosen from a set of electives.

**Duration: 1 Year**

**Semester One**

- Planning and Policy Analysis in the Public Sector
- Theory and Science of Public Administration
- Leadership in the Public Sector
- Research in the Public Sector

**Semester Two**

- Politics in the Public Sector
- Management of Public and Municipal Finance
- Guidelines to writing a Research Project

**Mode of Delivery**

This programme is offered through supported distance learning. Assessments include assignments, examinations and projects.

**Admission Requirements**

The minimum entry requirement is an appropriate Bachelor’s Degree or appropriate Advanced Diploma. It is possible to gain entry to the programme on the basis of Recognition of Prior Learning (RPL). For further information on this alternative route, please contact a student advisor.

**Articulation**

Completion of a Bachelor Honours Degree meets the minimum entry requirement for admission to a cognate Master’s Degree. Entry into a Master’s Degree programme is usually in the area of specialisation of the Bachelor Honours Degree.

**Who Should Apply?**

Candidates who have completed a Bachelor’s Degree or equivalent and wish to acquire advanced public administration skills.